

Leadership Lessons Learned by Practicing Coaching

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Team Coaching

- Potential
- Motivation
- Clarity
- Purpose

Telling,
Teaching,
Mentoring,
Coaching

Counsel/Coach

Coach

Prescribe/Monitor

Tell, Teach,
Mentor Coach

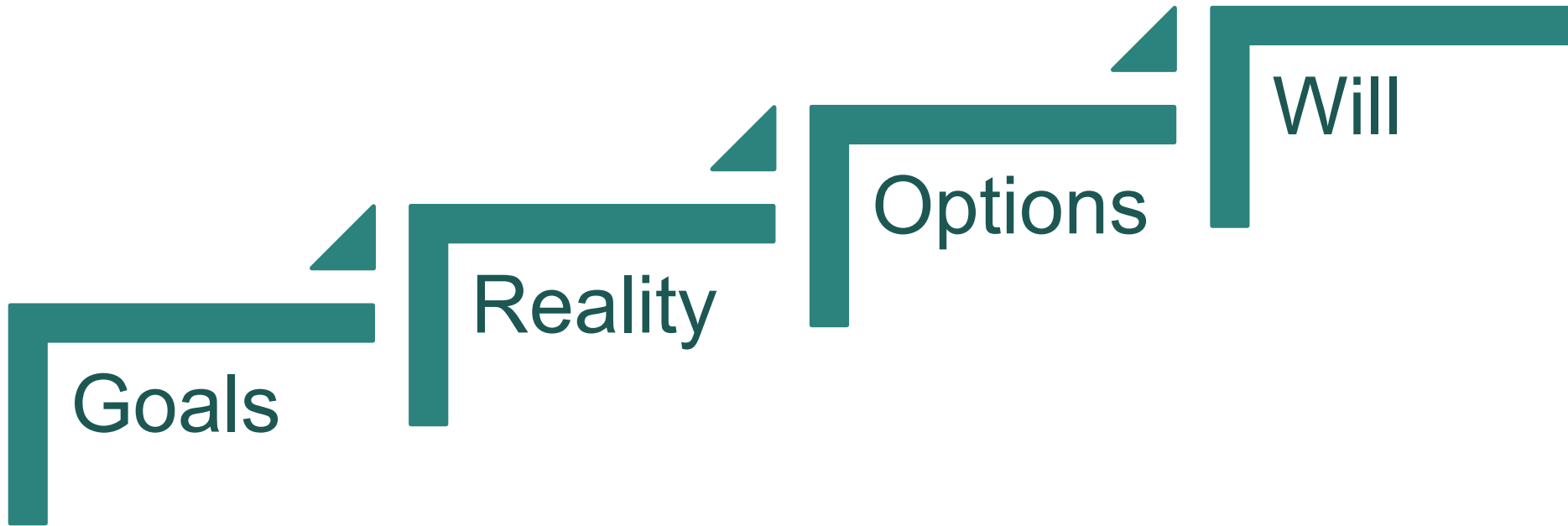
How a Leader Listens

- Active Listening
- What are you listening for when you Coach?

Leadership Mindtraps

- Oversimplification
- The need to be right
- Sacrificing true inquiry in favor of consensus
- Favoring need for control over thoughtful inquiry and being able to allow other voices to be heard
- Inability to consider futures that are not linear projections of the present, including our sense of self

GROW Your Team



Q&A

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